



2014 - 2015 Annual Report
25th Anniversary



Table of Contents

Letter from The Chair & CEO	4
Mission, Vision & Values	5
Clients' Circle Thank You	6
Annual Funders	7
Understanding HBIF's Services & Impact	8
Our History	10
2015-2016 Board of Directors	12
2014-2015 Fiscal Year Highlights	15
2015-2016 Regional Boards	18
2014-2015 Financial Summary	26
2014-2015 Contributors	28
HBIF Contact Information	30



Letter from The Chair & CEO

“Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it’s the only thing that ever has.”

Margaret Mead

In the 1980s, a visionary group of individuals in Florida decided to help those who would, as they had, brave the path of entrepreneurship. They created an organization devoted to help Hispanics start and grow successful businesses that catered to the mainstream market. Driven by that greater purpose, they recruited the support of elected officials, fellow business

owners, and community leaders in Tampa. In 1991, they established the foundation for today’s Hispanic Business Initiative Fund of Florida.

Each year since then, HBIF has built on that foundation, continuing to grow and adapt to meet the needs of small business owners and Hispanic entrepreneurs in our state. During 25 years HBIF has made a positive impact on thousands of individuals, families, and Florida’s overall economy. We are driven by a passion to help talented entrepreneurs start more efficiently, grow lasting and successful small businesses, generate more jobs and strengthen the economy.

While this annual report highlights accomplishments during the last fiscal year at HBIF, we also wish to journey back in time and celebrate this milestone. We are mindful of the legacy entrusted to us by HBIF’s founders and so grateful to everyone who helped start and grow HBIF since 1991 in the West Coast, 1995 in Central Florida, and 2011 in South Florida: volunteers, elected officials, providers, clients, and sponsors, many of them still involved in our nonprofit organization today.

We especially appreciate the leadership and vision of past Board Chairs, Board of Directors members and Presidents/CEOs whose

commitment was instrumental in guiding HBIF. We must also recognize all of HBIF’s current and past employees whose passion and devotion to serving Hispanic entrepreneurs have driven them to go above and beyond their duties.

We invite you to join us, to embrace the vision of HBIF’s founders, and to collaborate with us to serve more Hispanic entrepreneurs. As we increase their chances of succeeding, we all benefit from a prospering community. Here’s to another 25 years of helping Hispanic entrepreneurs succeed!

Sincerely,



Jan Aspuru | 2014-15 Board Chair

A handwritten signature in black ink, appearing to read "Jan Aspuru".



Augusto Sanabria | President & CEO

A handwritten signature in black ink, appearing to read "Augusto Sanabria".

Mission, Vision & Values

HBIF Mission

To strengthen the economy of Florida through quality business development and training to Hispanic entrepreneurs.

HBIF Organizational Values

Integrity - Personal and professional integrity is our guiding value in all that we do with honesty, loyalty and high ethical standards to deliver the best service to our clients and yield the best results.

Achievement - We value results accomplished through dedicated employees who strive for excellence to meet the needs and expectations of our clients and stakeholders and contribute to economic development.

Stewardship - To our clients who trust their information and ideas to us; to our investors who believe in the work we do; to our volunteers who give countless hours in assisting us to fulfill our mission. We continually seek to maximize the impact of contributions and use resources responsibly and efficiently.

HBIF Vision

To emphasize the power of economic opportunity and act as a catalyst for positive community change by contributing to the growth and success of Hispanic-owned businesses.

Empathy - We continually strive to understand the needs of our clients, partners and sponsors. We appreciate the challenges that entrepreneurs experience in becoming business owners and leading their companies to success.

Teamwork - We believe in cooperation, respect, and effective communication within our organization and with our stakeholders, to enhance our combined knowledge and perform as one highly effective team.

Community - We are committed, optimistic, passionate and determined to improve our economy through a forward-looking vision, positive attitudes, innovative approaches and practical solutions to empower Hispanic entrepreneurs through education, guidance and tools that help them achieve success and benefit the community overall.



Clients' Circle Thank You

The Hispanic Business Initiative Fund of Florida's Clients' Circle consists of Hispanic small business owners who have benefited from HBIF services in the past to establish or grow their businesses, and who make a significant annual financial contribution so HBIF can help more Hispanic entrepreneurs achieve their business ownership dream and create jobs in the community.

Thank you for giving back to HBIF, so that other entrepreneurs can also benefit from our services!

James Harhi, JFH Technologies

John Díaz, Impact Industrial Supplies

Luis Ortega, L. Ortega & Associates of Tampa Bay

Michael & Karina Pastrana, Happy Paws Pet Resort

Rubén & Laura Pérez, Perez of Florida, Zaza New Cuban Diner

Loans Marketed



\$11,308,369

2011-2015

\$3,328,119

2014-2015



Annual Funders

Investors' Circle



JPMORGAN CHASE & CO.

WELLS
FARGO

Platinum



Gold



Workshop



Silver



Government



Regional



How Does HBIF Help Hispanic Entrepreneurs?



Business Education

Business seminars in Spanish that offer training on critical topics for starting and expanding businesses in Florida.



Grants for Projects

Professional development services from an expert network of authorized small businesses in the local market, subcontracted and underwritten by HBIF.



Advice from Professional Volunteers

Experts from various industries serve as advisors on volunteer committees, provide input to business consultants, and offer recommendations for clients' continued success.



Qualified Referrals

Ongoing referrals to community partners for additional resources, tools and experts, such as other economic development organizations and chambers.



Ongoing Consulting

HBIF in-house consultants are an extension of clients' teams, providing individual assistance and customized support to meet short and long-term needs of the new or prospective business.



Access to Capital

Guidance and help to obtain loans, including creating business plan, preparing presentation, completing application, or introductions to potential lenders.



Exposure

Economic development partners as well as private and public sector sponsors learn about your business through HBIF.



Key Contacts

Meet fellow small business owners, learn from their experience and meet influential business and community leaders.

When You Invest In HBIF Whom Do You Support?

In helping entrepreneurs achieve success, HBIF increases Hispanic households' income, enhancing the wellbeing and prosperity of Hispanic families.

Hispanic Community



HBIF invests resources to guide and assist Hispanic entrepreneurs, fostering the establishment and development of more sustainable, successful businesses and creating jobs.

Hispanic Entrepreneurs



HBIF increases the likelihood of success and reduces the failure rate of small businesses—both the clients it serves, as well as the small businesses it subcontracts, constantly referring potential clients to them and increasing their revenues.

Small Businesses



HBIF develops small businesses that have the potential of becoming clients and vendors of large corporations.

Large Businesses



In helping individuals to prosper and increase their wealth by investing community resources in their businesses, HBIF increases their capacity and motivation to give back by volunteering and donating to community-based organizations.

**Nonprofit &
Philanthropic Sector**



HBIF helps to meet minority population needs, support small business development, mitigate unemployment, generate tax revenue, reduce the cost of creating jobs, and guide private investment for business creation and development.

Government



HBIF helps to preserve existing jobs and create new ones, fostering economic development and well-being for the overall community.

**Community at Large
and Economy**



Founding of HBIF in the West Coast



Our history

1991

November 1991 – Born within the Hispanic Business Institute in Tampa, HBIF was first established as “Hispanic Business Initiative Fund - West Coast, Inc.” by visionary community leaders and entrepreneurs who identified the need for bilingual technical assistance and support for Hispanic entrepreneurs in the area.

1991 Board of Directors:

- Vanessa Cohn
- George Unanue
- James Jimenez
- Martin Saavedra
- Abby Guerra
- Porfiria “Millie” Ramirez
- Janice Saavedra

First Funders:

- City of Tampa Mayor Sandy Freedman
- Hillsborough County Commissioner Pam Iorio



1995 Board of Directors:

- Conrad Santiago
- Jose I. Fernandez, Jr.
- Maria Wells
- Elba Grovdahl
- H. Louis Martinez
- Consuelo Gomez
- Barbara Wetzler
- Maria Aristigueta
- Ramon "Ray" Alonso
- Anibal Torres
- Maritza Cordero
- Jose Maunez-Cuadra
- Cesar Calvet
- Tony Blanca
- William Derr
- Luis J. Perez

First Funders:

- Orange County Chairman Linda Chapin
- City of Orlando Mayor Glenda Hood

Founding of HBIF of Greater Orlando



October 1995 – Born within the Hispanic Chamber of Commerce of Metro Orlando, HBIF was established in Central Florida as “Hispanic Business Initiative Fund of Greater Orlando” by local Hispanic business leaders and with the support of local government officials.



1995

2015-2016 Board of Directors

Officers

Jan Aspuru
Chair

OUC - The Reliable One
(Orlando)

Victor Rivera
Vice-Chair

Bank of America
(Orlando)

James Harhi
Secretary

JFH Technologies
(Winter Garden)

Lou Martínez
Treasurer

Ruggiero, Martinez &
Norton, P.A.
(Winter Park)

Adriana Comellas-Macretti
Director-at-Large

AMC Insights, LLC
(Windermere)

José González
Director-at-Large

Anheuser-Busch
(Tallahassee)

Linda Landman Gonzalez
Director-at-Large

Orlando Magic
(Orlando)

Augusto Sanabria
President & CEO

(Orlando)

Directors

Cristina Abreu

Nielsen
(Tampa)

Mercedes Angell

Cushman & Wakefield
(Tampa)

Alfredo Balsera

Balsera Communications Group
(Coral Gables)

Blanca Bichara

Bichara & Hevia
(Doral)

Sophie Coello

Florida Blue
(Orlando)

Santiago Corrada

Visit Tampa Bay
(Tampa)

Delvis Diaz

Diaz Fritz Isabel General
Contractors
(Tampa)

John Díaz

Stellar Industrial Supply
(Tampa)

Juan Carlos Flores

AT&T
(Tallahassee)

Alex Glenn

Duke Energy
(St. Petersburg)

Lilly M. Gonzalez

Entravision
Communications -
Univision, UniMas, LATV
and Salsa 98.1FM Orlando
(Altamonte Springs)

Cristina Ice

JP Morgan Chase
(Miami)

Mark López

AML Company
(Tampa)

Maricela Medrano

de Luna
Hillsborough County
(Tampa)

Lourdes Mola

Lourdes Mola Solutions
HCCMO Representative
(Orlando)

Chris Moya

Jones Walker, LLP
(Tallahassee)

1996

Hosted first Success Stories Luncheon
to recognize notable clients.



Thank you to these individuals who also served on the HBIF Board of Directors during the 2014-2015 fiscal year:

Eric Muller

Pro-Ject International
(Tampa)

Graciela Noriega Jacoby

Orange County Government
(Orlando)

Thania Rios

Miami Dade College
(Miami)

Armando Rodriguez-Feo

Walt Disney Parks and Resorts
U.S. (Celebration)

Yovannie Rodriguez, Esq

Marchena & Graham P.A.
(Winter Park)

José Sánchez

Wells Fargo
(Miami)

Conrad Santiago

Conrad Santiago & Associates
with Ameriprise Financial
Services, Inc.
(Orlando)

Eddie Soler

Adventist Health System - Florida
(Orlando)

Edward Bustos

Rollins College
(Winter Park)

Rick González

T&G Constructors
(Doral)

Javelyn Ibarra Arvay

Florida Blue
(Jacksonville)

Michael Montalvo

Regions Bank
(Orlando)

Giorgina Pinedo Rolón

Gio Communications
HCCMO Rep
(Orlando)

Christina Pinto

Past Chair
MPC Wealth Management
(Orlando)

Orlando Portalatín

Orange County Government
(Orlando)

Total cost of entrepreneurial grants awarded*



\$813,488 **\$236,575**

2011-2015

2014-2015

**Figures do not reflect market value; costs are negotiated, discounted rates for HBIF clients*

Hosted the first Don Quijote Awards in partnership with HCCMO, to recognize and celebrate the entrepreneurial spirit of business and professional men and women whose efforts have translated into success, at a ceremony that has become the premier event of Central Florida's Hispanic community.



1997

Central Florida
Orlando

Construemax

Owners: Brito Brothers

Specialized in beginning-to-end emergency restoration of residential and commercial properties damaged by water, fire, storms, smoke and mold.

HBIF services received:

- Consulting
- Business plan
- Referrals to lenders
- Website

Besides 20 employees, more than 50 subcontractors, and state-of-the-art technology at their headquarters, they own an impressive fleet of vehicles that allows them to serve the entire I-4 corridor and be on call 24 hours a day.

www.construemax.com

West Coast
Tampa

Bazzle Baby

Co-Owner: Michaelene Cadiz

Fashionable, functional and safe products for babies and toddlers.

HBIF services received:

- Consulting
- Business plan
- Accounting assessment
- Introduction to a lender that was able to assist them with capital

They have expanded to a 3,300 square-foot warehouse and besides their website, their products are now for sale at Babies 'R Us, hundreds of Target stores, Walmart.com and Amazon.

www.bazzlebaby.com

2001

First time HBIF received State of Florida funding with support from Governor Jeb Bush and the Florida Legislature.



2014-2015 Fiscal Year Highlights

Fall 2014

- Held three successful annual Success Stories Luncheons, hosted by each HBIF regional office.
- Participated in The Miami Foundation's 2014 Give Miami Day fundraising initiative.
- Hosted the 18th Annual Don Quijote Awards gala in collaboration with sister organization HCCMO.

Spring 2015

- Opened a new satellite office at Hillsborough County's Entrepreneur Collaborative Center.
- Held a pre-legislative session briefing breakfast for top annual sponsors and client donors.
- Held the second annual Tour Latino cycling fundraiser with 460 riders.
- Renewed statewide Strategic Alliance Memorandum with the U.S. Small Business Administration.

Summer 2015

- Hosted HBIF's annual golf tournaments in Tampa and Orlando for their final year.
- Received annual grant funding from the State of Florida for \$1.5 million.
- Approved for Community Development Block Grant funding by Miami Dade County.
- Participated alongside clients in the HCCMO Hispanic Business Expo.
- Announced statewide partnership with ALPFA at their national convention in New York City.

Fall 2015

- Awarded grant from the Edyth Bush Charitable Foundation to carry out 25-year economic impact study in 2016.
- Held three successful Success Stories Luncheons, hosted annually by each HBIF regional office.
- Held a successful Give HBIF Day online fundraising and awareness campaign across the state and nearly tripled the amount raised in 2014.
- Hosted another successful, sold out Don Quijote Awards gala in collaboration with sister organization HCCMO.

Clients Provided Individual Consulting



5,615

2011-2015

1,875

2014-2015

The Greater Orlando and West Coast organizations merged to form the "Hispanic Business Initiative Fund of Florida, Inc." and serve Hispanics across the I-4 corridor.



2008

Founding of HBIF in South Florida



2011-12 South Florida Regional Board:

- Adriana Comellas-Macretti
- Odalis Martinez (02/16/2011-02/16/2013) Term A
- Jeb Bush, Jr.
- Daniel Diaz Leyva
- Blanca Bichara
- Jose K. Fuentes
- Helga Silva
- Ricardo Nelson Rios
- Eddie Borrego

2011

March 2011 – With support from key community leaders, HBIF opens an office in South Florida inside the offices of the Greater Miami Chamber of Commerce.





West Coast Tampa

eSmart Recycling

Owner: Tony Selvaggio

Electronic recycling company specializing in recycling, repurposing and reusing computers, electronics and IT equipment, and putting them in the hands of people across the world who would not otherwise have access to technology.

HBIF services received:

- Training at various workshops
- Consulting
- Business and marketing plans

The business has grown rapidly in less than three years, expanding to a larger warehouse, exceeding revenues of \$200,000 in the first year, and saving more than 250,000 lbs. of electronics from ending up in landfills.

www.scraponspot.com

Received \$1.5 million grant from the State of Florida to fund existing programs and begin delivering services in the Panhandle, Jacksonville.



The Closets Company

South Florida Ft. Lauderdale

The Closets Company

Owner: Oscar Ruiz

Manufactures high-quality, custom-designed closet storage systems

HBIF services received:

- Consulting and business plan

The company now has 18 employees, new machinery and their own building.

www.theclosetscompany.com



2014

2015-2016 Regional Boards

We appreciate the commitment, time and passionate support of our volunteers throughout the state!

Central Florida Regional Board

Christina Pinto, Chair, MPC Wealth Management
José Cerda, State Farm
Mónica Correa, Bright House Networks
Lilly González, Entravision Communications
Kathy Hazelwood, BB&T
Kimberly López, Akerman LLP
Peter López, Esq., Lowndes, Drosdick, Doster, Kantor & Reed, P.A.
Pedro Mendoza, Wells Fargo
Héctor Pérez, New York Life
Jaime Piñero, CenturyLink
Mike Rodríguez, Orlando Magic
Paul Roldán, Allgen Financial Services
Marisol Romany, Orlando Health
Lisette Saint-Hilaire, iHeart Media

South Florida Regional Board

Odalis Martinez, Bank of America, Chair
Marta Armas, BB&T
Blanca Bichara, Bichara & Hevia PA
Eddie Borrego, Jackson Health System
Jeb Bush, Jr., Jeb Bush & Associates
Maria E. Cisneros, Cisneros Insurance Agency
James Cline, UDT
Ana Cruz, Miami Dade College
Alex Dominguez, AT&T
Miguel Montero-Bordoy, New York Life
Julio Piti, CareerSource South Florida
Alexander Rios, Wells Fargo
Ralph Rosado, Rosado & Associates
David Shujman, Mastec
Helga Silva, WSCV-Telemundo Channel 51
Helga Silva, WSCV-Channel 51

West Coast of Florida Regional Board

Renee Scott, Chair, State Farm
Marisol Casablanca, PC Net
John Díaz, Stellar Industrial Supply
Carlos Echeverry, PNC Bank
Paola Fuentes, JP Morgan Chase
Poliana Junqueira, Wells Fargo
Juan Carlos Pinto, Citibank
María Del Carmen Ramos, Shumaker, Loop & Kendrick LLP
Lou Ann Robinson, Retired
August B. Toscano, Workplace Advisors LLC
Filiberto Valero, BB&T

Thank you to the following individuals who also served as Regional Board members during the 2014-2015 fiscal year:

Eduardo Del Río, Gibraltar Business Capital / **Anna Del Río Chong**, República / **Daniel Díaz Leyva**, Foley & Lardner LLP / **Eduardo Estrada**, BB&T / **Jason Fromi**, *Florida Blue* / **Eddie Fernández**, Esq., Eddie Fernandez PA / **Claire Fournier**, Orlando Health / **Jennifer Gotlewski**, Wells Fargo / **Evelyn Lebrón**, Total Market Coverage / **Carlos R. Lemos**, Ambient Technologies, Inc. / **Daniel Long**, Bright House Networks Business Solutions / **Donna Palumbo**, Walt Disney World Resort / **Julio Piti**, T&G Constructors / **Orlando Portalatín**, Orange County Government / **Amy Ruiz**, The Law Offices of Ruiz & Lee

New businesses established



2,235
2011-2015

285
2014-2015



Central Florida
Altamonte Springs

ECX Electronics Corporation

Owners: Ricardo & Rick Ballester

Develop electronic control systems to serve a variety of industries, including control panels for emergency vehicles.

HBIF services received:

- Consulting
- Marketing plan
- Referrals to additional community resources
- Website
- Assistance to obtain minority certification

In the last three years, the company's sales have consistently increased annually by 30 percent or more and they have begun exporting products to Latin American countries.

www.ecxelectronics.com



West Coast
St. Petersburg

PezCo Aquafarming

Owner: Juan Carlos Libreros

Sells, markets and distributes farm-raised, certified sustainable, fresh tilapia and rainbow trout imported from Colombia.

HBIF services received:

- Legal and accounting assessments
- Corporate branding
- Website
- Business plan

During the company's second year, revenues doubled and exceeded the million dollar mark. Pezco now supplies tilapia to more than 100 restaurant locations, supermarkets and distribution companies.

www.pezco.net

Jobs Created/Retained



6,615
2011-2015

2,198
2014-2015



West Coast



South Florida



West Coast

South Florida



2014 HBIF Success Stories Luncheons

2014 Don Quijote Awards





Start/Finish Line



Awards Ceremony



2015 Tour Latino Committee

2015 Tour Latino

2015 HBIF Golf Tournaments



Orlando



Orlando



Tampa



Tampa



Central Florida



Central Florida



South Florida

South Florida



2015 HBIF Success Stories Luncheons



South Florida Miami

Fit2Go

Owner: Cesar Quintero

Helps health conscious professionals in need of something fresh, balanced and convenient to eat during hectic work days. Besides preparing, packaging, and delivering daily meals with their recipes, Cesar developed a software platform to optimize the delivery routes, increasing their efficiency and reducing costs. That software is now another division of the company which sells user licenses to other businesses with food delivery needs.

HBIF services received:

- Marketing plan
- Consulting to enhance the company structure
- Discover new opportunities
- Position himself as a leader in the food industry.

Fit2Go currently has 13 full-time employees and 14 subcontractors.

www.fit2gomeal.com



Central Florida Altamonte Springs

4Pets Mobile

Owners: Joneyra & Johnny Laya

With fully equipped and customized vehicles, they offer mobile grooming services to a variety of pets in Seminole, Orange and Osceola counties.

HBIF services received:

- Legal and accounting assessments
- Corporate branding
- Business and marketing plans
- Consulting and loan facilitation assistance

www.4petsmobile.com

2014-2015 Financial Summary

Statement of Financial Position

ASSETS

Cash and cash equivalents	\$ 1,156,433
Investments	233,796
Accounts receivable	38,083
Grants and contribution receivable	501,890
Other Assets	79,903
Property and equipment, net	131,751
TOTAL ASSETS	\$ 2,141,856

LIABILITIES

Accounts payable	\$ 46,783
Accrued expenses	229,047
Deferred revenue	172,758
TOTAL LIABILITIES	\$ 448,588

NET ASSETS

Unrestricted	\$ 1,246,856
BOD Mandated Unrestricted reserves	341,912
Temporarily restricted	104,500
TOTAL NET ASSETS	1,693,268
TOTAL LIABILITIES AND NET ASSETS	\$ 2,141,856

Statement of Activities

SUPPORT AND REVENUE

Grants	\$ 1,816,292
Contributions	581,426
Special event revenue	355,343
Other income	1,561
TOTAL SUPPORT AND REVENUE	\$ 2,754,622

EXPENSES

Program services	\$ 1,662,879
General and administrative	292,807
Fundraising	427,086
TOTAL EXPENSES	\$ 2,382,772

CHANGE IN NET ASSETS	19,049
NET ASSETS - BEGINNING OF YEAR	1,302,369
NET ASSETS - END OF YEAR	\$ 1,321,418

These summarized financial statements are an excerpt from the externally audited financial reports from BDO on which we received an unqualified opinion.

South Florida
Miami

Ingemel

Owners: Morales Family

Engineering firm that designs and manages internal systems for buildings, including water, heating, air conditioning, and electricity.

HBIF services received:

- Consulting
- Business plan and loan facilitation assistance

The company has more than 10 employees and contracts throughout the South Florida region, including several corporate smart buildings in Miami.

www.ingemel.com

Orientation, workshop and training participants



20,082
2011-2015

4,490
2014-2015

2014-2015 Contributors

Thanks to the following contributors, HBIF was able to provide 100% of its services during the fiscal year to clients at no cost to them. We are grateful for your investment in our mission, community and economy.

\$100,000+

City of Orlando
Orange County
State of Florida
Wells Fargo

\$75,000 - \$99,999

Bank of America
JP Morgan Chase Foundation

\$50,000 - \$74,999

Florida Blue
Walt Disney World Resort

\$40,000 - \$49,999

Duke Energy
Osceola County

\$25,000 - \$39,999

Florida Hospital
Orlando Health
OUC The Reliable One

\$10,000 - \$24,999

Ameriprise Financial
Anheuser Busch
AT&T Florida
BB&T
Bright House Networks
Conrad Santiago, CFP, MSFS
Hillsborough County
Miami Dade County
Orlando Magic
South Florida BMW Centers
SunTrust
T&G Constructors
TD Charitable Foundation
United Data Technologies, Inc.

\$5,000 - \$9,999

CenturyLink
Darden
JetBlue Airways
L. Ortega & Associates of Tampa Bay
Mercantil Commercebank
Nielsen
Nissan USA
Perez of Florida
PNC Bank
Stellar Industrial Supply
University of Central Florida
Univision Orlando

\$1,000 - \$4,999

ALPFA
Banco Popular Foundation, Inc.
Bank United
Baptist Health South Florida
Barry University School of Law
BBVA Compass Bank
Bichara & Hevia PA
Boscan & Associates, LLC
Brown & Brown of Florida, Inc.
C1 Bank
Christine Vella Insurance Agency Inc.
Cisneros Insurance Agency
City of Kissimmee
ClearPoint Credit Counseling Solutions
CliftonLarsonAllen LLP
Comelco, Inc.
Continental National Bank

In 2014-2015 HBIF provided individual consulting to

21% more
entrepreneurs than in
fiscal year 2013-2014



Enterprise Florida
Fernandez Law PA
Fifth Third Bank
Florida Bank of Commerce
Girl Scouts of Citrus Council
Goya Foods
Grow Financial Federal Credit Union
Happy Paws Pet Resort, LLC
Harbor Community Bank
Hill Ward Henderson
Hispanic Chamber of Commerce of Tampa Bay
Ingemel
James Harhi
JRL Family Limited Partnership
Liberty Power
Lim & Associates, P.A.
Lowndes, Drosdick, Doster, Kantor & Reed
Marchena & Graham, P.A.
Marcum LLP
McGladrey, LLP
Melendez & Carmona, PL
Michael & Karina Pastrana
MPC Wealth Management
Nemours Children's Hospital
Orange Cycle
Orlando City Soccer
Orlando Economic Development Commission
Patino & Associates
Pesquera, Cerrud & Birmingham, P.A.
Pino Entrepreneur Center
Popular Community Bank
Pro-Ject International

Regions Bank
Rollins College
Rosen Hotels & Resorts
Ruggiero, Martinez & Norton, P.A.
SBDC at Florida International University
SeaWorld Orlando
ShuffieldLowman
Shumaker, Loop & Kendrick, LLP
Sol Time
Suncoast Credit Union
Tupperware
U.S. Army
Universal Orlando
Univision Tampa Bay
UPS
Valencia College
Victor Rivera
Visit Orlando
VITAS Healthcare
Vizcaino Zommerfeld, LLP
Wal-Mart
Waste Management
Weiss, Alden & Polo, P.A.
WFTV Channel 9
Wyndham Worldwide Corporation

\$500 - \$999

4Pets Mobile, LLC
Aerotek
Allgen Financial Services
Allstate Insurance Company
Ana G. Mendez University System
Andrew McDonald

Bay Janitorial Services
BDO
Blackrain Partners LLC
Bridgenet Wireless
Casa de Mexico
Centennial Bank
Communicate 360
ConstrueMax
CV Miami, LLC
David's World Cycle
Dr. Esther Pichardo
Fernandez & Associates Court Reporters
Fit2Go
Graciano & Adriana Macretti
Hunton Brady Architects
Kidsville Pediatrics
Klerigi
MCC Life Brokerage
New York Life Insurance Co.
Optimum Plumbing
Proforma A & G Marketing Group
Reiss Engineering, Inc.
Saxon Publishing
Sirata Beach Resort
The Miami Foundation
Visit Tampa Bay
Winged Wheels of South Orlando

In-Kind \$10,000 +

El Osceola Star
EstrellaTV
La Prensa

HBIF Contact Information

Main Offices:

Central Florida

**National Entrepreneur Center
Orlando Fashion Square Mall**
3201 East Colonial Drive, Suite A20
Orlando, FL 32803
(407) 428-5872
contact@hbifflorida.org

South Florida

Miami Free Zone, Doral
2315 NW 107th Avenue, Office #1M17
(Mail Box #15)
Miami, FL 33172
(786) 329-5830
contactSF@hbifflorida.org

West Coast Of Florida

Westshore Corporate Center
600 N. Westshore Blvd. Suite 1050
Tampa, FL 33609
(813) 634-6246
contactWC@hbifflorida.org

Statewide Office

(407) 413-8564



HBIF_Florida



HBIF Florida



HBIF_Florida

www.hbifflorida.org

